Management Overview

When you major in Management, you are well-positioned for various roles in the corporate world. Typically, you will have a choice of position in Human Resources, Organization Development and Consulting, in addition to entry-level management positions. You are also encouraged to pursue internships with local firms. The management program, which can include relevant courses from the Department of Psychology, also prepares students for Graduate School.

Management Entry Level Career Opportunities

Benefits Analyst
Researches, analyzes, evaluates, and administers corporate benefit plans and programs. Monitors benefit trends in the business environment and must stay abreast of applicable benefits legislation.

- U.S. Median Salary: $52,571
- Kansas City Median Salary: $51,740

Compensation Analyst
Responsible for administering company compensation programs. Evaluates and analyzes salary data, determines pay grades, and conducts or participates in compensation surveys. Conducts job evaluations and may serve on job evaluation committees.

- U.S. Median Salary: $58,327
- Kansas City Median Salary: $57,406

Employee Relations Specialist
Administers human resources policies and procedures that pertain to employee relations. Researches and analyzes data pertaining to human resources.

- U.S. Median Salary: $49,230
- Kansas City Median Salary: $48,452

Employee Relocation Representative
Facilitates the relocation process and performs all administrative duties pertaining to relocation. Assists the employee and/or family on all facets of relocation, including sale of current residence, lease cancellation, home purchase or rental, realtor selection, mortgage assistance, and movement of household goods.

- U.S. Median Salary: $49,637
- Kansas City Median Salary: $48,853

Human Resources (HR) Generalist
Administers human resources policies and procedures that cover two or more functional areas. Collects and analyzes HR data, and then makes recommendations to management. Processes paperwork for functional area according to established procedures. May prepare internal employee communications regarding compensation, benefits, or company policies.

- U.S. Median Salary: $51,478
- Kansas City Median Salary: $50,665

Labor Relations Specialist
Participates in labor contract negotiations. May prepare contract agreements. Must be familiar with federal, state and local regulations pertaining to labor issues. Represents the organization in legal hearings on labor issues and with labor governing bodies. Makes recommendations for changes to existing policies to ensure compliance with new or proposed regulations.

- U.S. Median Salary: $62,331
- Kansas City Median Salary: $61,346
Logistics Analyst
Enhances product workflow by analyzing and developing logistics plans that affect production, distribution, and inventory. Creates and reviews procedures for distribution and inventory management to maximize customer satisfaction and minimize cost.

- U.S. Median Salary: $52,395
- Kansas City Median Salary: $51,567

Operations Specialist
Through the use of relational databases and other reporting tools, compiles data pertaining to the effectiveness and efficiency of the organization’s internal processes. Prepares reports for management review.

- U.S. Median Salary: $32,783
- Kansas City Median Salary: $32,265

Organizational Development Specialist
Analyzes organizational structures, responsibilities, team work, business or operating procedures, reporting relationships and work processes to design efficient methods of accomplishing work.

- U.S. Median Salary: $72,879
- Kansas City Median Salary: $71,727

Recruiter
Recruits, interviews, checks references, makes offers, and conducts orientation for new employees. Performs exit interviews and processes change of employee status.

- U.S. Median Salary: $55,144
- Kansas City Median Salary: $54,273

Trainer Specialist
Designs and conducts company training programs. Monitors and reports the effectiveness of training on employees during the orientation period and for career development. May be involved in initial plan design and existing plan enhancements.

- U.S. Median Salary: $47,975
- Kansas City Median Salary: $47,217

SPECIAL NOTE: If a student graduates with relevant work or internship experience, the student can expect a higher than median starting salary and more career options.